## SERVUS CREDIT UNION LTD.

Interim Condensed Consolidated Financial Statements
For the three months ended
January 31, 2018
(unaudited)

## SERVUS CREDIT UNION LTD.

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# SERVUS CREDIT UNION LTD. <br> Interim Condensed Consolidated Statement of Financial Position <br> (Canadian \$ thousands) <br> (unaudited) 

|  | Notes | January 31 2018 |  | $\begin{gathered} \text { October } 31 \\ 2017 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Cash and cash equivalents |  | \$ | 316,284 | \$ | 104,118 |
| Investments |  |  | 1,051,714 |  | 1,181,454 |
| Members' loans | 4 |  | 13,655,570 |  | 13,675,636 |
| Assets held for sale |  |  | 10,220 |  | 9,024 |
| Other assets |  |  | 22,545 |  | 18,256 |
| Property and equipment |  |  | 145,123 |  | 147,127 |
| Investment property |  |  | 6,464 |  | 7,169 |
| Derivative financial assets | 7 |  | 29,255 |  | 31,695 |
| Investment in associate |  |  | 184,100 |  | 172,900 |
| Intangible assets |  |  | 42,050 |  | 43,078 |
| Total assets |  |  | 15,463,325 |  | 15,390,457 |
| Liabilities |  |  |  |  |  |
| Borrowings |  |  | - |  | 100,000 |
| Secured borrowings |  |  | 1,440,211 |  | 1,093,288 |
| Members' deposits |  |  | 12,412,946 |  | 12,560,063 |
| Trade payables and other liabilities |  |  | 127,930 |  | 173,565 |
| Income taxes payable |  |  | 1,473 |  | 894 |
| Derivative financial liabilities | 7 |  | 15,682 |  | 13,006 |
| Investment shares |  |  | 415 |  | 415 |
| Defined benefit plans |  |  | 7,235 |  | 7,219 |
| Deferred income tax liabilities |  |  | 20,608 |  | 17,894 |
| Total liabilities |  |  | 14,026,500 |  | 13,966,344 |
| Equity |  |  |  |  |  |
| Share capital |  |  | 643,836 |  | 659,599 |
| Retained earnings |  |  | 784,794 |  | 763,636 |
| Accumulated other comprehensive income (loss) |  |  | 7,193 |  | (144) |
| Total equity attributable to members of the Credit Union |  |  | 1,435,823 |  | 1,423,091 |
| Non-controlling interest |  |  | 1,002 |  | 1,022 |
| Total equity |  |  | 1,436,825 |  | 1,424,113 |
| Total liabilities and equity |  | \$ | 15,463,325 | \$ | 15,390,457 |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

SERVUS CREDIT UNION LTD.
Interim Condensed Consolidated Statement of Income and Comprehensive Income (Canadian \$ thousands) (unaudited)

| Notes | Three months ended January 31 2018 |  | Three months ended January 31 2017 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Interest income |  |  |  |  |
| Members' loans | \$ | 124,879 | \$ | 117,714 |
| Investments |  | 1,375 |  | 1,943 |
| Total interest income |  | 126,254 |  | 119,657 |
| Interest expense |  |  |  |  |
| Members' deposits |  | 30,148 |  | 26,029 |
| Other interest expense |  | 5,432 |  | 4,338 |
| Total interest expense |  | 35,580 |  | 30,367 |
| Net interest income |  | 90,674 |  | 89,290 |
| Other income |  | 22,186 |  | 23,179 |
| Share of profits from associate |  | 1,149 |  | 3,044 |
| Net interest income and other income |  | 114,009 |  | 115,513 |
| Provision for credit losses |  | 1,685 |  | 5,410 |
| Net interest income after provision for credit losses |  | 112,324 |  | 110,103 |
| Operating expenses |  |  |  |  |
| Personnel |  | 46,388 |  | 45,489 |
| General |  | 13,915 |  | 9,817 |
| Occupancy |  | 5,173 |  | 5,083 |
| Member security |  | 3,476 |  | 3,469 |
| Depreciation |  | 3,350 |  | 3,528 |
| Organization |  | 1,383 |  | 1,369 |
| Impairment of assets |  | 142 |  | 570 |
| Amortization |  | 1,695 |  | 1,605 |
| Total operating expenses |  | 75,522 |  | 70,930 |
| Income before patronage allocation to members and income taxes |  | 36,802 |  | 39,173 |
| Patronage allocation to members |  | 7,906 |  | 6,994 |
| Income before income taxes |  | 28,896 |  | 32,179 |
| Income taxes |  | 7,758 |  | 8,312 |
| Net income | \$ | 21,138 | \$ | 23,867 |
| Other comprehensive income (loss) |  | 7,337 |  | (215) |
| Total comprehensive income | \$ | 28,475 | \$ | 23,652 |
| Other comprehensive income (loss) for the year, net of tax: |  |  |  |  |
| Actuarial (loss) gain on defined benefit pension plans ${ }^{(1)}$ (net of income tax (recovery) expense of $\$(40)$, 2017-\$8) |  | (108) |  | 23 |
| Unrealized gain (loss) and reclassification adjustments on available for sale securities (net of income tax expense (recovery) of \$2,754, 2017-\$(88) ${ }^{(2)}$ |  | 7,445 |  | (238) |
| Total other comprehensive income (loss) | \$ | 7,337 | \$ | (215) |
| Total comprehensive income |  |  |  |  |
| Comprehensive income attributable to members |  | 28,495 |  | 23,649 |
| Comprehensive (loss) income attributable to non-controlling interest |  | (20) |  | 3 |
| Total comprehensive income | \$ | 28,475 | \$ | 23,652 |

${ }^{(1)}$ The actuarial gains/losses will not be reclassified to profit or loss at a future date.
${ }^{(2)}$ These items may be reclassed to profit or loss at a future date.
The accompanying notes are an integral part of these interim condensed consolidated financial statements.

## SERVUS CREDIT UNION LTD. Interim Condensed Consolidated Statement of Changes in Equity (Canadian \$ thousands) (unaudited)

|  | CommonShares |  | InvestmentShares |  | AccumulatedOther $\quad$Otained <br> Remprehensive <br> Earnings$\quad$ Income |  |  |  | Non-controlling |  | Total Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at October 31, 2016 | \$ | 523,247 | \$ | 115,816 | \$ | 697,883 | \$ | 683 | \$ | 1,011 | \$ | 1,338,640 |
| Changes in equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Issues of share capital |  | 9,120 |  | - |  | - |  | - |  | - |  | 9,120 |
| Redemption of share capital |  | $(17,998)$ |  | $(1,784)$ |  | - |  | - |  | - |  | $(19,782)$ |
| Net income |  | - |  | - |  | 23,864 |  | - |  | 3 |  | 23,867 |
| Share of other comprehensive loss from associate |  | - |  | - |  | - |  | (215) |  | - |  | (215) |
| Balance at January 31, 2017 | \$ | 514,369 | \$ | 114,032 | \$ | 721,747 | \$ | 468 | \$ | 1,014 | \$ | 1,351,630 |


|  | CommonShares |  | InvestmentShares |  | $\left.\begin{array}{rr}\text { Accumulated } \\ \text { Other }\end{array}\right\}$Comprehensive <br> Retained <br> Earnings <br> Income (loss) |  |  |  | Non-controlling |  | Total Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at October 31, 2017 | \$ | 541,472 | \$ | 118,127 | \$ | 763,636 | \$ | (144) | \$ | 1,022 | \$ | 1,424,113 |
| Changes in equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Issues of share capital |  | 5,993 |  | - |  | - |  | - |  | - |  | 5,993 |
| Redemption of share capital |  | $(19,608)$ |  | $(2,148)$ |  | - |  | - |  | - |  | $(21,756)$ |
| Net income (loss) |  | - |  | - |  | 21,158 |  | - |  | (20) |  | 21,138 |
| Share of other comprehensive income from associate |  | - |  | - |  | - |  | 7,337 |  | - |  | 7,337 |
| Balance at January 31, 2018 | \$ | 527,857 | \$ | 115,979 | \$ | 784,794 | \$ | 7,193 | \$ | 1,002 | \$ | 1,436,825 |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# SERVUS CREDIT UNION LTD. Interim Condensed Consolidated Statement of Cash Flows (Canadian \$ thousands) (unaudited) 

$\left.\begin{array}{lrr} & \begin{array}{c}\text { Three months } \\ \text { ended }\end{array} & \begin{array}{c}\text { Three months } \\ \text { ended }\end{array} \\ \text { January } \\ \text { January } \\ 31\end{array}\right)$

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited) 

## 1. BASIS OF PRESENTATION

These interim condensed consolidated financial statements are prepared in accordance with International Accounting Standard (IAS) 34 Interim Financial Reporting as issued by the International Accounting Standards Board (IASB). The interim condensed consolidated financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with Servus Credit Union Ltd. ("Servus" or the "Credit Union") 2017 audited annual consolidated financial statements.

These interim condensed consolidated financial statements were approved by the Audit and Finance Committee on March 19, 2018.

## Significant Accounting Estimates, Assumptions and Judgements

The preparation of the interim condensed consolidated financial statements requires management to exercise estimates, assumptions and judgements that affect the application of accounting policies and the reported amounts of assets, liabilities, income, and expenses. These significant estimates, assumptions and judgements have been disclosed in note 2 of Servus' 2017 annual consolidated financial statements. The estimates, assumptions and judgements used in preparation of these interim condensed consolidated financial statements are consistent with the most recent 2017 annual financial statements.

## 2. CHANGES IN ACCOUNTING POLICIES

These interim condensed consolidated financial statements have been prepared following the same accounting policies and methods as those used in preparing Servus' 2017 annual consolidated financial statements.

## 3. FUTURE CHANGES IN ACCOUNTING POLICIES

The Credit Union is currently assessing the impact of adopting the following developments in new accounting standards on the financial statements that took place during the interim period to the reporting date. At this time, the impact of this change to the Credit Union is unknown.

- Effective for the Credit Union - November 1, 2019
- IFRS 3 Business Combinations

In December 2017, the IASB issued amendments to IFRS 3 to clarify that when an entity subsequently obtains control of a business that is a joint operation, it must remeasure previously held interests in that business.

- IFRS 11 Joint Arrangements

In December 2017, the IASB issued amendments to IFRS 11 to clarify that when an entity subsequently obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.

- IAS 12 Income Taxes

In December 2017, the IASB issued amendments to IAS 12 to clarify that the income tax consequences of dividends are linked more directly to past transactions or events that generated distributable profits than to distributions to owners. As a result, an entity recognizes the income tax consequences of dividends in profit or loss, other comprehensive income, or the statement of changes in equity according to where the entity originally recognized those past transactions or events.

## - IAS 23 Borrowing Costs

In December 2017, the IASB issued amendments to IAS 23 to clarify that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity borrows generally when calculating the capitalization rate on general borrowings.

## SERVUS CREDIT UNION LTD.

Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands)
(unaudited)

## 4. MEMBERS' LOANS

|  | Gross Amount | Specific <br> Allowance | Collective <br> Allowance | Net Amount | Impaired <br> Loans |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at January 31, 2018 |  |  |  |  |  |  |  |
| Residential mortgages | $\$, 966,628$ | $\$$ | 52 | $\$$ | 955 | $\$$ | $7,965,621$ |$\$$| 933 |
| ---: |
| Commercial mortgages and loans |
| Consumer loans |


|  | Gross Amount |  | Specific <br> Allowance |  | Collective Allowance |  | Net Amount |  | Impaired Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at October 31, 2017 |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | \$ | 7,959,489 | \$ | 56 | \$ | 1,009 | \$ | 7,958,424 | \$ | 570 |
| Commercial mortgages and loans |  | 4,337,661 |  | 21,479 |  | 1,808 |  | 4,314,374 |  | 30,634 |
| Consumer loans |  | 996,818 |  | 2,384 |  | 7,539 |  | 986,895 |  | 3,936 |
| Agricultural mortgages and loans |  | 377,098 |  | - |  | 100 |  | 376,998 |  | 500 |
|  |  | 13,671,066 |  | 23,919 |  | 10,456 |  | 13,636,691 |  | 35,640 |
| Accrued interest |  | 41,064 |  | 1,558 |  | 561 |  | 38,945 |  | - |
| Total | \$ | 13,712,130 | \$ | 25,477 | \$ | 11,017 | \$ | 13,675,636 | \$ | 35,640 |

## 5. ALLOWANCE FOR CREDIT LOSSES

Specific Allowance

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Interest |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at October 31, 2017 | \$ | 56 | \$ | 21,479 | \$ | 2,384 | \$ | - | \$ | 1,558 | \$ | 25,477 |
| Recoveries of previous loan write-offs |  | 10 |  | 50 |  | 574 |  | - |  | - |  | 634 |
| Allowance charged to net income |  | 241 |  | (596) |  | 422 |  | 1 |  | 402 |  | 470 |
|  |  | 307 |  | 20,933 |  | 3,380 |  | 1 |  | 1,960 |  | 26,581 |
| Loans written off |  | (255) |  | $(1,917)$ |  | $(1,209)$ |  | - |  | (356) |  | $(3,737)$ |
| As at January 31, 2018 | \$ | 52 | \$ | 19,016 | \$ | 2,171 | \$ | 1 | \$ | 1,604 | \$ | 22,844 |



# SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited) 

## 5. ALLOWANCE FOR CREDIT LOSSES (CONTINUED)

## Collective Allowance

|  |  | Residential | Commercial | Consumer | Agricultural | Interest | Total |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at October 31, 2017 <br> Allowance charged to <br> net income | $\$$ | 1,009 | $\$$ | 1,808 | $\$$ | 7,539 | $\$$ | 100 | $\$$ | 561 | $\mathbf{\$}$| 11,017 |
| :--- |
| As at January 31, 2018 |


|  |  | Residential | Commercial | Consumer | Agricultural | Interest | Total |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at October 31, 2016 <br> Allowance charged to <br> net income | $\$$ | 1,292 | $\$$ | 6,477 | $\$$ | 12,633 | $\$$ | 17 | $\$$ | 788 |

## 6. CREDIT QUALITY OF MEMBERS' LOANS

The following analysis includes individual loans that are impaired, or potentially impaired, based on the age of repayments outstanding in determining the specific allowance. Risk categories are defined by the Corporation and allow management to monitor credit risk.

| As at January 31, 2018 | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Categories |  |  |  |  |  |  |  |  |  |  |
| 1 to 5 - Satisfactory risk | \$ | - | \$ | - 4,260,965 | \$ | - |  | \$ 373,385 | \$ | 4,634,350 |
| 6 - Watch list |  | - |  | 26,986 |  | - |  | - |  | 26,986 |
| 8 - Impaired risk - performing |  | - |  | 2,189 |  | - |  | 182 |  | 2,371 |
| 7 and 9 - Unacceptable/impaired risk - nonperforming |  | - |  | 8,318 |  | - |  | 1,606 |  | 9,924 |
| Loans without risk rating |  | 7,965,695 |  | - |  | 977,039 |  | - |  | 8,942,734 |
| Loans not impaired |  | 7,965,695 |  | 4,298,458 |  | 977,039 |  | 375,173 |  | 13,616,365 |
| Loans specifically impaired |  | 933 |  | 28,765 |  | 3,631 |  | 501 |  | 33,830 |
| Sub Total |  | 7,966,628 |  | 4,327,223 |  | 980,670 |  | 375,674 |  | 13,650,195 |
| Accrued interest |  | 12,638 |  | 14,202 |  | 10,196 |  | 3,415 |  | 40,451 |
| Total | \$ | 7,979,266 | \$ | + 4,341,425 | \$ | 990,866 |  | \$ 379,089 | \$ | 13,690,646 |
| As at October 31, 2017 |  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |
| Risk Categories |  |  |  |  |  |  |  |  |  |  |
| 1 to 5 - Satisfactory risk | \$ | - | \$ | 4,282,832 | \$ | - |  | \$ 374,984 | \$ | 4,657,816 |
| 6 - Watch list |  | - |  | 8,804 |  | - |  | - |  | 8,804 |
| 8 - Impaired risk - performing |  | - |  | 3,319 |  | - |  | 170 |  | 3,489 |
| 7 and 9 - Unacceptable/impaired risk - non-performing |  | - |  | 12,072 |  | - |  | 1,444 |  | 13,516 |
| Loans without risk rating |  | 7,958,919 |  | - |  | 992,882 |  | - |  | 8,951,801 |
| Loans not impaired |  | 7,958,919 |  | 4,307,027 |  | 992,882 |  | 376,598 |  | 13,635,426 |
| Loans specifically impaired |  | 570 |  | 30,634 |  | 3,936 |  | 500 |  | 35,640 |
| Sub Total |  | 7,959,489 |  | 4,337,661 |  | 996,818 |  | 377,098 |  | 13,671,066 |
| Accrued interest |  | 12,530 |  | 14,238 |  | 10,195 |  | 4,101 |  | 41,064 |
| Total | \$ | 7,972,019 | \$ | \$ 4,351,899 | \$ | 1,007,013 |  | \$ 381,199 | \$ | 13,712,130 |

- Risk Rating 6: This category includes accounts where there is not a risk for principal or interest at present, but the performance trend is negative and unless reversed could lead to losses for Servus. This is a transitional rating since the expectation is to be able to upgrade the account within the next 12-month period.
- Risk Rating 7: These members exhibit the characteristics in the Risk 6 category, but one or more of the following apply:
a. Interest is 60 or more days in arrears. ( 30 days for term loans subject to annual payments).
b. The collection of interest is in doubt, but there is no exposure for principal.
- Risk Rating 8: The deterioration in value of the security could make a loss in principal likely. However, the loan is still performing with payments being applied against principal and interest within the contractual terms.
- Risk Rating 9: This category uses the same criteria that are established for Risk 7, but there is deterioration in the value of the security that could make a loss in principal likely.


## SERVUS CREDIT UNION LTD.

## 6. CREDIT QUALITY OF MEMBERS' LOANS (CONTINUED)

Loans past due, as at January 31, 2018

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Past due up to 29 days | \$ | 101,336 | \$ | 22,180 | \$ | 15,157 | \$ | 2,708 | \$ | 141,381 |
| Past due 30-59 days |  | 35,936 |  | 16,903 |  | 5,783 |  | 3,406 |  | 62,028 |
| Past due 60-89 days |  | 12,183 |  | 15,813 |  | 2,741 |  | 1,757 |  | 32,494 |
| Past due over 90 days |  | 20,479 |  | 35,290 |  | 4,102 |  | 2,049 |  | 61,920 |
| Total | \$ | 169,934 | \$ | 90,186 | \$ | 27,783 | \$ | 9,920 | \$ | 297,823 |

Loans past due, as at October 31, 2017

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Past due up to 29 days | \$ | 108,702 | \$ | 12,024 | \$ | 15,432 | \$ | 3,185 | \$ | 139,343 |
| Past due 30-59 days |  | 42,700 |  | 17,986 |  | 7,127 |  | 423 |  | 68,236 |
| Past due 60-89 days |  | 17,417 |  | 2,351 |  | 2,576 |  | 30 |  | 22,374 |
| Past due over 90 days |  | 20,795 |  | 36,184 |  | 3,840 |  | 2,092 |  | 62,911 |
| Total | \$ | 189,614 | \$ | 68,545 | \$ | 28,975 | \$ | 5,730 | \$ | 292,864 |

## Loans Past Due but Not Impaired

Members' loans are considered past due when payments have not been received by the contractual due date. The following table presents the carrying value of members' loans that are past due but not classified as impaired because they are either (i) less than 90 days past due unless there is information to the contrary that an impairment event has occurred or (ii) fully secured and collection efforts are reasonably expected to result in full repayment.

| Loans past due but not impaired, as at January 31, 2018 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| Past due up to 29 days | \$ | 101,336 | \$ | 22,030 | \$ | 15,060 | \$ | 2,708 | \$ | 141,134 |
| Past due 30-59 days |  | 35,935 |  | 14,970 |  | 5,548 |  | 3,405 |  | 59,858 |
| Past due 60-89 days |  | 12,183 |  | 15,381 |  | 2,482 |  | 1,757 |  | 31,803 |
| Past due over 90 days |  | 19,547 |  | 12,577 |  | 1,094 |  | 1,549 |  | 34,767 |
| Total | \$ | 169,001 | \$ | 64,958 | \$ | 24,184 | \$ | 9,419 | \$ | 267,562 |

Loans past due but not impaired, as at October 31, 2017

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Past due up to 29 days | \$ | 108,702 | \$ | 11,755 | \$ | 15,389 | \$ | 3,185 | \$ | 139,031 |
| Past due 30-59 days |  | 42,700 |  | 17,836 |  | 6,823 |  | 423 |  | 67,782 |
| Past due 60-89 days |  | 17,417 |  | 1,627 |  | 2,326 |  | 30 |  | 21,400 |
| Past due over 90 days |  | 20,225 |  | 9,672 |  | 932 |  | 1,591 |  | 32,420 |
| Total | \$ | 189,044 | \$ | 40,890 | \$ | 25,470 | \$ | 5,229 | \$ | 260,633 |

The Credit Union has documented policies and procedures in place for the valuation of financial and non-financial collateral. For impaired loans, an assessment of the collateral is taken into consideration when estimating the net realizable amount of the loans.

The amount and types of collateral required depend on the Credit Union's assessment of members' credit quality and repayment capacity. Non-financial collateral taken by the Credit Union includes vehicles, residential real estate, real estate under development, business assets such as trade receivables, inventory, and property and equipment. The main types of financial collateral taken by the Credit Union include mortgage, cash, negotiable securities and investments. Guarantees are also taken to reduce credit exposure risk.

|  | As at <br> January 31 <br> $\mathbf{2 0 1 8}$ | As at <br> October 31 <br> 2017 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Loans by security: | $\mathbf{\$}$ | $\mathbf{2 , 7 6 0 , 0 5 6}$ | $\$$ | $2,759,164$ |
| Insured loans and mortgages |  | $\mathbf{8 , 9 8 0 , 5 6 4}$ | $8,900,893$ |  |
| Secured by mortgage | $\mathbf{1 , 1 4 7 , 2 7 8}$ | $1,238,908$ |  |  |
| Secured by other | $\mathbf{8}$ | $\mathbf{8 0 2 , 7 4 8}$ | $813,690,646$ | $\$$ |
| Unsecured | $13,712,130$ |  |  |  |
| Total |  |  |  |  |

# SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited) 

## 7. DERIVATIVE FINANCIAL ASSETS AND LIABILITIES

| As at January 31, 2018 | Equity-linked Options |  | Embedded Purchase Option |  | Interest Rate Swaps |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivative Financial Asset amounts not subject to enforcable netting arangements | \$ | 8,064 | \$ | 21,191 | \$ | - | \$ | 29,255 |
| Derivative Financial Liabilities |  |  |  |  |  |  |  |  |
| Gross amounts of financial assets before statement of financial position offsetting | \$ | - | \$ | - | \$ | $(18,620)$ | \$ | $(18,620)$ |
| Gross amounts of financial liabilities before statement of financial position offsetting |  | - |  | - |  | 26,310 |  | 26,310 |
| Net amount of financial liabilities presented on the statement of financial position |  | - |  | - |  | 7,690 |  | 7,690 |
| Amounts not subject to enforceable netting arrangements |  | 7,992 |  | - |  | . |  | 7,992 |
| Total | \$ | 7,992 | \$ | - | \$ | 7,690 | \$ | 15,682 |


| As at October 31, 2017 | Equity-linked Options |  | Embedded Purchase Option |  | Interest Rate Swaps |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivative Financial Assets |  |  |  |  |  |  |  |  |
| Gross amounts of financial assets before statement of financial position offsetting | \$ |  | \$ |  | \$ | 8,575 | \$ | 8,575 |
| Gross amounts of financial liabilities before statement of financial position offsetting |  | - |  | - |  | $(7,918)$ |  | $(7,918)$ |
| Net amount of financial assets presented on the statement of financial position |  |  |  |  |  | 657 |  | 657 |
| Amounts not subject to enforceable netting arrangements |  | 7,958 |  | 23,080 |  | - |  | 31,038 |
| Total | \$ | 7,958 | \$ | 23,080 | \$ | 657 | \$ | 31,695 |


| Derivative Financial Liabilities |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross amounts of financial assets before statement of financial position offsetting | \$ |  | \$ |  | \$ | $(11,733)$ | \$ | $(11,733)$ |
| Gross amounts of financial assets before statement of financial position offsetting |  | - |  | - |  | 16,850 |  | 16,850 |
| Net amount of financial assets presented on the statement of financial position |  | - |  | - |  | 5,117 |  | 5,117 |
| Amounts not subject to enforceable netting arrangements |  | 7,889 |  | - |  | . |  | 7,889 |
| Total | \$ | 7,889 | \$ | - | \$ | 5,117 | \$ | 13,006 |

The notional amounts of derivative financial instrument contracts maturing at various times are:

|  | 1 to 3 months |  | 3 to 12 months |  | 1 to 5 years |  | $\begin{gathered} \text { As at } \\ \text { January } 31 \\ 2018 \\ \hline \end{gathered}$ |  | $\qquad$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest rate swaps receive fixed, pay floating | \$ | - | \$ | 500,000 | \$ | 500,000 | \$ | 1,000,000 | \$ | 1,000,000 |
| Equity-linked options |  | 11,365 |  | 6,150 |  | 63,100 |  | 80,615 |  | 80,615 |
| Total | \$ | 11,365 | \$ | 506,150 | \$ | 563,100 | \$ | 1,080,615 | \$ | 1,080,615 |

# SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements <br> (Canadian \$ thousands) <br> (unaudited) 

## 7. DERIVATIVE FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

## Equity-linked Options

Equity-linked options are used to fix costs on term deposit products that pay a return to the deposit holder based on the change in equity market indexes. The embedded derivative in the term deposit product and the option derivative are marked to market through interest income investments and have similar principal values and maturity dates. The fair value of the equity-linked derivative contract is separately presented as part of derivative instrument assets.

## Embedded Purchase Option

Notice to exercise the option was given by the Credit Union in the prior fiscal year, with ownership of the credit card portfolio effective February 1, 2018. The Credit Union has signed an interim service agreement effective from February 1, 2018 until April 30, 2018 to complete the full transition.

## Interest Rate Swaps

Interest rate swaps are agreements where two counterparties exchange a series of interest payments based on different interest rates applied to a notional amount.

## 8. EVENTS AFTER THE REPORTING PERIOD

## New Loan Facility

On February 1, 2018 a new loan facility of $\$ 250$ million was funded with Canadian Imperial Bank of Commerce. This new loan facility was setup in the first quarter to fund the initial settlement purchase price of the credit card portfolio. A final settlement adjustment for the credit card purchase is expected to occur on April 30, 2018.

The facility consists of three tranches that are non-revolving credit facilities and interest is calculated at banker's acceptance. The advances drawn are structured in three different tranches repayable from one to three years.

Borrowings are secured by eligible residential mortgages and by a debenture in favour of CIBC, creating a floating charge over eligible residential mortgages of the Credit Union.

## Credit Card Acquisition

On February 1, 2018, the Credit Union acquired a portfolio of credit card assets worth approximately $\$ 250 \mathrm{M}$ of outstanding card balances from Cuets (a division of TD Bank). The transaction was treated as an asset purchase and the difference on the date of acquisition of the fair value of assets over the transaction price was recorded to Members' loan.

## Safeway Credit Union Merger

The Credit Union was selected by Safeway Credit Union as a merger partner. On December 17, 2017 the Credit Union's board voted to proceed with the merger and on February 13, 2018 the Safeway membership also voted to proceed. Upon approval, the merger is expected to occur in the third quarter of 2018. Safeway Credit Union operates a single branch in Calgary and currently has approximately $\$ 46.1$ million in total assets as reported in their January 31, 2018 financial statements.

## Inglewood Credit Union Merger

On March 1, 2018, the Credit Union amalgamated with Inglewood Credit Union (Inglewood) acquiring 100\% ownership under the name Servus Credit Union. Inglewood approached the Credit Union to amalgamate as a preferred partner as there was a strong correlation of culture, goals and objectives. This allows Inglewood to ensure the long term needs of its members are met and fits into the Credit Union's plans to expand further into the Calgary area.

## SERVUS CREDIT UNION LTD. <br> Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) <br> (unaudited)

Details of the fair value of identifiable assets and liabilities acquired, purchase consideration and any goodwill or gain on bargain purchase are as follows:

|  |  | Book Value | FV Adjustments |  | Fair Value Recognized on acquisition |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash | \$ | 783 | \$ | - | \$ | 783 |
| Receivables |  | 19 |  | - |  | 19 |
| Member Loans |  | 15,065 |  | (66) |  | 14,999 |
| Prepaids |  | 26 |  | - |  | 26 |
| Property, Plant and Equipment |  | 1,532 |  | 416 |  | 1,948 |
| Investmtents |  | 4,790 |  | - |  | 4,790 |
| Future Tax Asset |  | 41 |  | - |  | 41 |
|  |  | 22,256 |  | 350 |  | 22,606 |
| Liabilities |  |  |  |  |  |  |
| Member Deposits |  | 20,632 |  | (35) |  | 20,597 |
| Accounts Payable |  | 333 |  | - |  | 333 |
|  |  | 20,965 |  | (35) |  | 20,930 |
| Total Identifiable Net Assets | \$ | 1,291 | \$ | 385 | \$ | 1,676 |

Consideration in the amalgamation consists of Servus issuing the existing Inglewood members common shares totaling $\$ 521$.

The amalgamation did not result in any goodwill being recognized, but had a gain on bargain purchase price of $\$ 1.1$ million.

A separate transaction of $\$ 227$ was also recorded to purchase the registered products of a few Inglewood members from Concentra. This was a separate agreement between the Credit Union and Concentra as the products were owned by Concentra not Inglewood.

Amalgamation costs are anticipated to be in the range of $\$ 140-\$ 210$ upon completion of the amalgamation process.

