## SERVUS CREDIT UNION LTD.

Interim Condensed Consolidated Financial Statements
For the three months ended
April 30, 2018
(unaudited)

## SERVUS CREDIT UNION LTD.

 Interim Condensed Consolidated Financial Statements (unaudited)Interim Condensed Consolidated Financial Statements ..... 2Notes to the Interim Condensed Consolidated Financial Statements1. Basis of Presentation6
2. Future Changes in Accounting Policies ..... 6
3. Members' Loans ..... 6
4. Allowance for Credit Losses ..... 7
5. Credit Quality of Members' Loans ..... 8
6. Derivative Financial Assets and Liabilities ..... 10
7. Significant Changes in the Current Reporting Period ..... 11
8. Events After the Reporting Period ..... 11

# SERVUS CREDIT UNION LTD. <br> Interim Condensed Consolidated Statement of Financial Position <br> (Canadian \$ thousands) (unaudited) 

|  | Notes | $\begin{gathered} \text { April } 30 \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { October } 31 \\ 2017 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Cash and cash equivalents |  | \$ | 107,171 | \$ | 104,118 |
| Investments |  |  | 1,397,129 |  | 1,181,454 |
| Members' loans | 3 |  | 13,965,345 |  | 13,675,636 |
| Assets held for sale |  |  | 7,267 |  | 9,024 |
| Other assets |  |  | 21,708 |  | 18,256 |
| Property and equipment |  |  | 145,579 |  | 147,127 |
| Investment property |  |  | 6,131 |  | 7,169 |
| Derivative financial assets | 6 |  | 8,174 |  | 31,695 |
| Investment in associate |  |  | 178,197 |  | 172,900 |
| Intangible assets |  |  | 68,589 |  | 43,078 |
| Deferred income tax assets |  |  | 41 |  | - |
| Total assets |  |  | 15,905,331 |  | 15,390,457 |
| Liabilities |  |  |  |  |  |
| Borrowings |  |  | 250,000 |  | 100,000 |
| Secured borrowings |  |  | 1,439,467 |  | 1,093,288 |
| Members' deposits |  |  | 12,537,572 |  | 12,560,063 |
| Trade payables and other liabilities |  |  | 171,378 |  | 173,565 |
| Income taxes payable |  |  | 3,070 |  | 894 |
| Derivative financial liabilities | 6 |  | 14,582 |  | 13,006 |
| Investment shares |  |  | 415 |  | 415 |
| Defined benefit plans |  |  | 7,250 |  | 7,219 |
| Deferred income tax liabilities |  |  | 20,651 |  | 17,894 |
| Total liabilities |  |  | 14,444,385 |  | 13,966,344 |
| Equity |  |  |  |  |  |
| Share capital |  |  | 646,649 |  | 659,599 |
| Retained earnings |  |  | 805,993 |  | 763,636 |
| Accumulated other comprehensive income (loss) |  |  | 7,310 |  | (144) |
| Total equity attributable to members of the Credit Union |  |  | 1,459,952 |  | 1,423,091 |
| Non-controlling interest |  |  | 994 |  | 1,022 |
| Total equity |  |  | 1,460,946 |  | 1,424,113 |
| Total liabilities and equity |  | \$ | 15,905,331 | \$ | 15,390,457 |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

SERVUS CREDIT UNION LTD.

## Interim Condensed Consolidated Statement of Income and Comprehensive Income (Canadian \$ thousands) (unaudited)

|  | Three months ended April 30 2018 | Three months <br> ended <br> April 30 <br> 2017 |  | Six months ended April 30 2018 |  | $\begin{aligned} & \text { Six months } \\ & \text { ended } \\ & \text { April } 30 \\ & 2017 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Notes |  |  |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |  |
| Members' loans | \$ 132,230 | \$ | 113,509 | \$ | 257,109 | \$ | 231,223 |
| Investments | 5,120 |  | 3,490 |  | 6,495 |  | 5,433 |
| Total interest income | 137,350 |  | 116,999 |  | 263,604 |  | 236,656 |
| Interest expense |  |  |  |  |  |  |  |
| Members' deposits | 31,428 |  | 24,648 |  | 61,576 |  | 50,677 |
| Other interest expense | 7,879 |  | 4,639 |  | 13,311 |  | 8,977 |
| Total interest expense | 39,307 |  | 29,287 |  | 74,887 |  | 59,654 |
| Net interest income | 98,043 |  | 87,712 |  | 188,717 |  | 177,002 |
| Other income | 30,276 |  | 26,126 |  | 52,462 |  | 49,305 |
| Share of profits from associate | 3,667 |  | 3,302 |  | 4,816 |  | 6,346 |
| Net interest income and other income | 131,986 |  | 117,140 |  | 245,995 |  | 232,653 |
| Provision for credit losses | 8,766 |  | 3,137 |  | 10,451 |  | 8,547 |
| Net interest income after provision for credit losses | 123,220 |  | 114,003 |  | 235,544 |  | 224,106 |
| Operating expenses |  |  |  |  |  |  |  |
| Personnel | 52,836 |  | 46,845 |  | 99,224 |  | 92,334 |
| General | 18,470 |  | 12,595 |  | 32,385 |  | 22,412 |
| Occupancy | 4,990 |  | 5,272 |  | 10,163 |  | 10,355 |
| Member security | 3,409 |  | 3,254 |  | 6,885 |  | 6,723 |
| Depreciation | 3,197 |  | 3,497 |  | 6,547 |  | 7,025 |
| Organization | 531 |  | 1,011 |  | 1,914 |  | 2,380 |
| Impairment of assets | 234 |  | 51 |  | 376 |  | 621 |
| Amortization | 2,455 |  | 1,643 |  | 4,150 |  | 3,248 |
| Total operating expenses | 86,122 |  | 74,168 |  | 161,644 |  | 145,098 |
| Income before patronage allocation to members and income taxes | 37,098 |  | 39,835 |  | 73,900 |  | 79,008 |
| Patronage allocation to members | 8,008 |  | 6,994 |  | 15,914 |  | 13,988 |
| Income before income taxes | 29,090 |  | 32,841 |  | 57,986 |  | 65,020 |
| Income taxes | 7,899 |  | 8,544 |  | 15,657 |  | 16,856 |
| Net income | 21,191 | \$ | 24,297 | \$ | 42,329 | \$ | 48,164 |
| Other comprehensive income (loss) | 117 |  | 167 |  | 7,454 |  | (48) |
| Total comprehensive income | 21,308 | \$ | 24,464 | \$ | 49,783 | \$ | 48,116 |
| Other comprehensive income (loss) for the period, net of tax: |  |  |  |  |  |  |  |
| Share of other comprehensive income (loss) from associate |  |  |  |  |  |  |  |
| Actuarial (loss) gain on defined benefit pension plans ${ }^{(1)}$ (net of income tax (recovery) expense of \$(40), 2017-\$8) | - |  | - |  | (108) |  | 23 |
| Unrealized gain (loss) and reclassification adjustments on available for sale securities (net of income tax expense (recovery) of \$2,796, 2017-\$(18) ${ }^{(2)}$ | (2) 117 |  | 167 |  | 7,562 |  | (71) |
| Total other comprehensive income (loss) | 117 | \$ | 167 | \$ | 7,454 | \$ | (48) |
| Total comprehensive income |  |  |  |  |  |  |  |
| Comprehensive income attributable to members | 21,316 |  | 24,460 |  | 49,811 |  | 48,109 |
| Comprehensive (loss) income attributable to non-controlling interest | (8) |  |  |  | (28) |  | 7 |
| Total comprehensive income | 21,308 | \$ | 24,464 | \$ | 49,783 | \$ | 48,116 |

${ }^{(1)}$ The actuarial gains/losses will not be reclassified to profit or loss at a future date.
${ }^{(2)}$ These items may be reclassed to profit or loss at a future date.
The accompanying notes are an integral part of these interim condensed consolidated financial statements.

## SERVUS CREDIT UNION LTD. <br> Interim Condensed Consolidated Statement of Changes in Equity <br> (Canadian \$ thousands) (unaudited)

|  | CommonShares |  | InvestmentShares |  | Accumulated |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Retained <br> Earnings |  | Other Comprehensive Income | Non-controlling |  | Total Equity |  |
| Balance at October 31, 2016 | \$ | 523,247 |  |  | \$ | 115,816 | \$ | 697,883 | \$ | 683 | \$ | 1,011 | \$ | 1,338,640 |
| Changes in equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Issues of share capital |  | 19,714 |  | - |  | - |  | - |  | - |  | 19,714 |
| Redemption of share capital |  | $(22,424)$ |  | $(2,069)$ |  | - |  | - |  | - |  | $(24,493)$ |
| Net income |  | - |  | - |  | 48,157 |  | - |  | 7 |  | 48,164 |
| Share of other comprehensive loss from associate |  | - |  | - |  | - |  | (48) |  | - |  | (48) |
| Balance at April 30, 2017 | \$ | 520,537 | \$ | 113,747 | \$ | 746,040 | \$ | 635 | \$ | 1,018 | \$ | 1,381,977 |


|  | Common Shares |  | Investment Shares |  | Accumulated |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Retained <br> Earnings |  | Other ensive <br> (loss) | Non-controlling |  | Total Equity |  |
| Balance at October 31, 2017 | \$ | 541,472 |  |  | \$ | 118,127 | \$ | 763,636 | \$ | (144) | \$ | 1,022 | \$ | 1,424,113 |
| Changes in equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Issues of share capital |  | 13,504 |  | - |  | - |  | - |  | - |  | 13,504 |
| Redemption of share capital |  | $(23,839)$ |  | $(2,615)$ |  | - |  | - |  | - |  | $(26,454)$ |
| Net income (loss) |  | - |  | - |  | 42,357 |  | - |  | (28) |  | 42,329 |
| Share of other comprehensive income from associate |  | - |  | - |  | - |  | 7,454 |  | - |  | 7,454 |
| Balance at April 30, 2018 | \$ | 531,137 | \$ | 115,512 | \$ | 805,993 | \$ | 7,310 | \$ | 994 | \$ | 1,460,946 |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# SERVUS CREDIT UNION LTD. Interim Condensed Consolidated Statement of Cash Flows (Canadian \$ thousands) (unaudited) 

|  | Six months ended April 30 2018 |  | Six months ended April 30 2017 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from (used in) operating activities |  |  |  |  |
| Net income | \$ | 42,329 | \$ | 48,164 |
| Adjustments for non-cash items and others |  |  |  |  |
| Net interest income |  | $(188,717)$ |  | $(177,002)$ |
| Provision for credit losses |  | 10,451 |  | 8,547 |
| Share of profits from investment in associate |  | $(4,816)$ |  | $(6,346)$ |
| Depreciation and amortization |  | 10,697 |  | 10,273 |
| Impairment of assets |  | 376 |  | 621 |
| Gain from amalgamation |  | $(1,106)$ |  | - |
| Gain on assets held for sale |  | (127) |  | $(1,541)$ |
| (Gain) loss on property and equipment |  | (310) |  | 80 |
| Loss on intangible assets |  | - |  | 178 |
| Income taxes |  | 15,657 |  | 16,856 |
| Adjustments for net changes in operating assets and liabilities |  |  |  |  |
| Change in members' loans |  | $(283,504)$ |  | $(92,283)$ |
| Change in members' deposits |  | $(41,847)$ |  | $(60,379)$ |
| Change in assets held for sale |  | $(7,778)$ |  | $(8,244)$ |
| Net change in other assets, provisions, and trade payables and other liabilities |  | $(8,439)$ |  | 28,923 |
| Income taxes received and (paid), net |  | $(10,724)$ |  | $(16,375)$ |
| Interest received |  | 261,029 |  | 238,539 |
| Interest paid |  | $(76,128)$ |  | $(67,328)$ |
| Net cash used in operating activities |  | $(282,957)$ |  | $(77,317)$ |
| Cash flows from (used in) investing activities |  |  |  |  |
| Additions to intangible assets |  | $(29,639)$ |  | (435) |
| Additions to property and equipment, and investment property |  | $(2,801)$ |  | $(1,582)$ |
| Proceeds on disposal of property and equipment, and investment property |  | 1,075 |  | 34 |
| Proceeds on disposal of assets held for sale |  | 9,286 |  | 14,450 |
| Purchase of Alberta Central shares |  | (725) |  | - |
| Distributions from Alberta Central |  | 10,455 |  | 9,425 |
| Change in derivatives |  | 25,097 |  | $(3,329)$ |
| Investments |  | $(209,967)$ |  | $(78,136)$ |
| Net cash used in investing activities |  | $(197,219)$ |  | $(59,573)$ |
| Cash flows from (used in) financing activities |  |  |  |  |
| Term loans and lines of credit |  | 150,000 |  | $(64,217)$ |
| Advances of secured borrowing |  | 516,337 |  | 383,395 |
| Repayment of secured borrowing |  | $(170,158)$ |  | $(146,590)$ |
| Shares issued |  | 13,504 |  | 19,714 |
| Shares redeemed |  | $(26,454)$ |  | $(24,493)$ |
| Net cash from financing activities |  | 483,229 |  | 167,809 |
| Increase in cash and cash equivalents |  | 3,053 |  | 30,919 |
| Cash and cash equivalents, beginning of period |  | 104,118 |  | 102,002 |
| Cash and cash equivalents, end of period | \$ | 107,171 | \$ | 132,921 |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited) 

## 1. BASIS OF PRESENTATION

These interim condensed consolidated financial statements are prepared in accordance with International Accounting Standard (IAS) 34 Interim Financial Reporting as issued by the International Accounting Standards Board (IASB). The interim condensed consolidated financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with Servus Credit Union Ltd. ("Servus" or the "Credit Union") 2017 audited annual consolidated financial statements.

These interim condensed consolidated financial statements were approved by the Audit and Finance Committee on June 27, 2018.

## Significant Accounting Estimates, Assumptions and Judgements

The preparation of the interim condensed consolidated financial statements requires management to exercise estimates, assumptions and judgements that affect the application of accounting policies and the reported amounts of assets, liabilities, income, and expenses. These significant estimates, assumptions and judgements have been disclosed in note 2 of Servus' 2017 annual consolidated financial statements. The estimates, assumptions and judgements used in preparation of these interim condensed consolidated financial statements are consistent with the most recent 2017 annual financial statements.

## 2. FUTURE CHANGES IN ACCOUNTING POLICIES

The Credit Union is currently assessing the impact of adopting the following amendment to an existing accounting standard on the financial statements that took place during the interim period to the current reporting date. At this time, the impact of this change to the Credit Union is unknown.

- Effective for the Credit Union - November 1, 2019


## o IAS 19 Employee Benefits

In February 2018, the IASB issued amendments to IAS 19 to clarify that when a Plan Amendment, Curtailment or settlement occurs, a company is required to remeasure the net defined benefit liability or asset by using updated assumptions to determine current service cost and net interest for the reporting period after the change occurs.

## 3. MEMBERS' LOANS

|  | Gross Amount | Specific <br> Allowance | Collective <br> Allowance | Net Amount | Impaired <br> Loans |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at April 30, 2018 |  |  |  |  |  |  |  |
| Residential mortgages | $\$ 8,021,291$ | $\$$ | 360 | $\$$ | 1,124 | $\$$ | $8,019,807$ |
| Commercial mortgages and loans | $4,373,596$ | 20,693 |  | $\mathbf{4 , 9 5 8}$ | $4,347,945$ | $\mathbf{3 1 , 8 4 7}$ |  |
| Consumer loans | $1,214,303$ | 6,989 | 10,818 | $1,196,496$ | 8,741 |  |  |
| Agricultural mortgages and loans | 361,063 | 104 | 150 | 360,809 | 635 |  |  |
|  | $13,970,253$ | 28,146 | 17,050 | $13,925,057$ | 41,939 |  |  |
| Accrued interest | 42,721 | 1,803 | 630 | 40,288 | - |  |  |
| Total | $\$ 14,012,974$ | $\$$ | 29,949 | $\$$ | 17,680 | $\$$ | $13,965,345$ |


|  | Gross Amount | Specific <br> Allowance | Collective <br> Allowance | Net Amount | Impaired <br> Loans |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at October 31, 2017 |  |  |  |  |  |  |  |
| Residential mortgages | $\$, 959,489$ | $\$$ | 56 | $\$$ | 1,009 | $\$$ | $7,958,424$ |
| Commercial mortgages and loans | $4,337,661$ | 21,479 | 1,808 | $4,314,374$ | 570 |  |  |
| Consumer loans | 996,818 | 2,384 | 7,539 | 986,895 | 3,934 |  |  |
| Agricultural mortgages and loans | 377,098 | - | 100 | 376,998 | 500 |  |  |
|  | $13,671,066$ | 23,919 | 10,456 | $13,636,691$ | 35,640 |  |  |
| Accrued interest | 41,064 | 1,558 | 561 | 38,945 | - |  |  |
| Total | $\$ 13,712,130$ | $\$$ | 25,477 | $\$$ | 11,017 | $\$$ | $13,675,636$ |

## SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited)

## 4. ALLOWANCE FOR CREDIT LOSSES

Specific Allowance

|  | Residential |  | Commercial |  | \$ | Consumer | Agricultural |  | Interest |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at October 31, 2017 | \$ | 56 | \$ | 21,479 |  | 2,384 | \$ | - | \$ | 1,558 | \$ | 25,477 |
| Credit Card opening Adjustment |  | - |  | - |  | 2,416 |  | - |  | - |  | 2,416 |
| Recoveries of previous loan write-offs |  | 10 |  | 121 |  | 1,013 |  | - |  | - |  | 1,144 |
| Allowance charged to net income |  | 819 |  | 1,617 |  | 8,467 |  | 104 |  | 866 |  | 11,873 |
|  |  | 885 |  | 23,217 |  | 14,280 |  | 104 |  | 2,424 |  | 40,910 |
| Loans written off |  | (525) |  | $(2,524)$ |  | $(7,291)$ |  | - |  | (621) |  | $(10,961)$ |
| As at April 30, 2018 | \$ | 360 | \$ | 20,693 | \$ | 6,989 | \$ | 104 | \$ | 1,803 | \$ | 29,949 |


|  | Residential | Commercial | Consumer | Agricultural | Interest | Total |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at October 31, 2016 <br> Recoveries of previous loan <br> write-offs | $\$$ | 421 | $\$$ | 13,456 | $\$$ | 2,990 | $\$$ | 71 | $\$$ |

Collective Allowance

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Interest |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at October 31, 2017 | \$ | 1,009 | \$ | 1,808 | \$ | 7,539 | \$ | 100 | \$ | 561 | \$ | 11,017 |
| Credit Card opening Adjustment |  | - |  | - |  | 8,085 |  | - |  | - |  | 8,085 |
| Allowance charged to net income |  | 115 |  | 3,150 |  | $(4,806)$ |  | 50 |  | 69 |  | $(1,422)$ |
| As at April 30, 2018 | \$ | 1,124 | \$ | 4,958 | \$ | 10,818 | \$ | 150 | \$ | 630 | \$ | 17,680 |


|  |  | Residential | Commercial | Consumer | Agricultural | Interest | Total |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at October 31, 2016 | $\$$ | 1,292 | $\$$ | 6,477 | $\$$ | 12,633 | $\$$ | 17 | $\$$ | 788 |
| Allowance charged to |  |  |  |  |  | 21,207 |  |  |  |  |
| net income |  | $(283)$ | $(4,669)$ | $(5,094)$ |  | 83 | $(227)$ | $(10,190)$ |  |  |
| As at October 31, 2017 | $\$$ | 1,009 | $\$$ | 1,808 | $\$$ | 7,539 | $\$$ | 100 | $\$$ | 561 |

## SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) <br> (unaudited)

## 5. CREDIT QUALITY OF MEMBERS' LOANS

The following analysis includes individual loans that are impaired, or potentially impaired, based on the age of repayments outstanding in determining the specific allowance. Risk categories are defined by the Corporation and allow management to monitor credit risk.

| As at April 30, 2018 | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Categories |  |  |  |  |  |  |  |  |  |  |
| 1 to 5 - Satisfactory risk | \$ | - | \$ | 4,274,173 | \$ |  | \$ | 357,656 | \$ | 4,631,829 |
| 6 - Watch list |  |  |  | 58,590 |  |  |  | 2,051 |  | 60,641 |
| 8 - Impaired risk - performing |  | - |  | 2,327 |  | - |  | - |  | 2,327 |
| 7 and 9 - Unacceptable/impaired risk - nonperforming |  | - |  | 6,659 |  | - |  | 721 |  | 7,380 |
| Loans without risk rating |  | 8,020,575 |  | - |  | 1,205,562 |  | - |  | 9,226,137 |
| Loans not impaired |  | 8,020,575 |  | 4,341,749 |  | 1,205,562 |  | 360,428 |  | 13,928,314 |
| Loans specifically impaired |  | 716 |  | 31,847 |  | 8,741 |  | 635 |  | 41,939 |
| Sub Total |  | 8,021,291 |  | 4,373,596 |  | 1,214,303 |  | 361,063 |  | 13,970,253 |
| Accrued interest |  | 12,337 |  | 14,376 |  | 12,199 |  | 3,809 |  | 42,721 |
| Total | \$ | 8,033,628 | \$ | 4,387,972 | \$ | 1,226,502 | \$ | 364,872 | \$ | 14,012,974 |


| As at October 31, 2017 | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Categories |  |  |  |  |  |  |  |  |  |  |
| 1 to 5 - Satisfactory risk | \$ | - | \$ | 4,282,832 | \$ | - | \$ | 374,984 | \$ | 4,657,816 |
| 6 - Watch list |  | - |  | 8,804 |  |  |  | - |  | 8,804 |
| 8 - Impaired risk - performing |  | - |  | 3,319 |  |  |  | 170 |  | 3,489 |
| 7 and 9 - Unacceptable/impaired risk - non-performing |  | - |  | 12,072 |  | - |  | 1,444 |  | 13,516 |
| Loans without risk rating |  | 7,958,919 |  | - |  | 992,882 |  | - |  | 8,951,801 |
| Loans not impaired |  | 7,958,919 |  | 4,307,027 |  | 992,882 |  | 376,598 |  | 13,635,426 |
| Loans specifically impaired |  | 570 |  | 30,634 |  | 3,936 |  | 500 |  | 35,640 |
| Sub Total |  | 7,959,489 |  | 4,337,661 |  | 996,818 |  | 377,098 |  | 13,671,066 |
| Accrued interest |  | 12,530 |  | 14,238 |  | 10,195 |  | 4,101 |  | 41,064 |
| Total | \$ | 7,972,019 | \$ | 4,351,899 | \$ | 1,007,013 | \$ | 381,199 | \$ | 13,712,130 |

- Risk Rating 6: This category includes accounts where there is not a risk for principal or interest at present, but the performance trend is negative and unless reversed could lead to losses for Servus. This is a transitional rating since the expectation is to be able to upgrade the account within the next 12-month period.
- Risk Rating 7: These members exhibit the characteristics in the Risk 6 category, but one or more of the following apply:
a. Interest is 60 or more days in arrears. ( 30 days for term loans subject to annual payments).
b. The collection of interest is in doubt, but there is no exposure for principal.
- Risk Rating 8: The deterioration in value of the security could make a loss in principal likely. However, the loan is still performing with payments being applied against principal and interest within the contractual terms.
- Risk Rating 9: This category uses the same criteria that are established for Risk 7, but there is deterioration in the value of the security that could make a loss in principal likely.


## SERVUS CREDIT UNION LTD.

## Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited)

## 5. CREDIT QUALITY OF MEMBERS' LOANS (CONTINUED)

Loans past due, as at April 30, 2018

|  | Residential |  |  |  |  |  | Commercial | Consumer |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

Loans past due, as at October 31, 2017

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Past due up to 29 days | \$ | 108,702 | \$ | 12,024 | \$ | 15,432 | \$ | 3,185 | \$ | 139,343 |
| Past due 30-59 days |  | 42,700 |  | 17,986 |  | 7,127 |  | 423 |  | 68,236 |
| Past due 60-89 days |  | 17,417 |  | 2,351 |  | 2,576 |  | 30 |  | 22,374 |
| Past due over 90 days |  | 20,795 |  | 36,184 |  | 3,840 |  | 2,092 |  | 62,911 |
| Total | \$ | 189,614 | \$ | 68,545 | \$ | 28,975 | \$ | 5,730 | \$ | 292,864 |

## Loans Past Due but Not Impaired

Members' loans are considered past due when payments have not been received by the contractual due date. The following table presents the carrying value of members' loans that are past due but not classified as impaired because they are either (i) less than 90 days past due unless there is information to the contrary that an impairment event has occurred or (ii) fully secured and collection efforts are reasonably expected to result in full repayment.

Loans past due but not impaired, as at April 30, 2018

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Past due up to 29 days | \$ | 111,450 | \$ | 22,473 | \$ | 50,081 | \$ | 3,140 | \$ | 187,144 |
| Past due 30-59 days |  | 38,095 |  | 46,591 |  | 14,607 |  | 2,226 |  | 101,519 |
| Past due 60-89 days |  | 18,587 |  | 34,073 |  | 4,952 |  | 1,437 |  | 59,049 |
| Past due over 90 days |  | 17,621 |  | 8,751 |  | 2,238 |  | 2,751 |  | 31,361 |
| Total | \$ | 185,753 | \$ | 111,888 | \$ | 71,878 | \$ | 9,554 | \$ | 379,073 |

Loans past due but not impaired, as at October 31, 2017

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Past due up to 29 days | \$ | 108,702 | \$ | 11,755 | \$ | 15,389 | \$ | 3,185 | \$ | 139,031 |
| Past due 30-59 days |  | 42,700 |  | 17,836 |  | 6,823 |  | 423 |  | 67,782 |
| Past due 60-89 days |  | 17,417 |  | 1,627 |  | 2,326 |  | 30 |  | 21,400 |
| Past due over 90 days |  | 20,225 |  | 9,672 |  | 932 |  | 1,591 |  | 32,420 |
| Total | \$ | 189,044 | \$ | 40,890 | \$ | 25,470 | \$ | 5,229 | \$ | 260,633 |

The Credit Union has documented policies and procedures in place for the valuation of financial and non-financial collateral. For impaired loans, an assessment of the collateral is taken into consideration when estimating the net realizable amount of the loans.

The amount and types of collateral required depend on the Credit Union's assessment of members' credit quality and repayment capacity. Non-financial collateral taken by the Credit Union includes vehicles, residential real estate, real estate under development, business assets such as trade receivables, inventory, and property and equipment. The main types of financial collateral taken by the Credit Union include mortgage, cash, negotiable securities and investments. Guarantees are also taken to reduce credit exposure risk.

|  | As at <br> April 30 <br> 2018 | As at <br> October 31 <br> 2017 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Loans by security: | $\mathbf{S}$ | $\mathbf{2 , 7 5 1 , 0 5 4}$ | $\mathbf{\$}$ | $2,759,164$ |
| Insured loans and mortgages |  | $\mathbf{9 , 1 1 5 , 0 5 7}$ | $8,900,893$ |  |
| Secured by mortgage |  | $\mathbf{1 , 1 0 1 , 5 6 2}$ | $1,238,908$ |  |
| Secured by other | $\mathbf{1 , 0 4 5 , 3 0 1}$ | 813,165 |  |  |
| Unsecured | $\mathbf{1 4 , 0 1 2 , 9 7 4}$ | $\$$ | $13,712,130$ |  |
| Total |  |  |  |  |

# SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited) 

## 6. DERIVATIVE FINANCIAL ASSETS AND LIABILITIES

| As at April 30, 2018 | Equity-linked Options |  | Embedded Purchase Option |  | Interest Rate Swaps |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivative Financial Assets |  |  |  |  |  |  |  |  |
| Gross amounts of financial assets before statement of financial position offsetting | \$ | - | \$ | - | \$ | 8,635 | \$ | 8,635 |
| Gross amounts of financial liabilities before statement of financial position offsetting |  | - |  | - |  | $(8,415)$ |  | $(8,415)$ |
| Net amount of financial assets presented on the statement of financial position |  | - |  | - |  | 220 |  | 220 |
| Amounts not subject to enforceable netting arrangements |  | 7,954 |  | - |  | . |  | 7,954 |
| Derivative Financial Asset amounts not subject to enforcable netting arangements | \$ | 7,954 | \$ | - | \$ | 220 | \$ | 8,174 |
| Derivative Financial Liabilities |  |  |  |  |  |  |  |  |
| Gross amounts of financial assets before statement of financial position offsetting | \$ | - | \$ | - | \$ | $(8,931)$ | \$ | $(8,931)$ |
| Gross amounts of financial liabilities before statement of financial position offsetting |  | - |  | - |  | 15,622 |  | 15,622 |
| Net amount of financial liabilities presented on the statement of financial position |  | - |  | - |  | 6,691 |  | 6,691 |
| Amounts not subject to enforceable netting arrangements |  | 7,891 |  | - |  | - |  | 7,891 |
| Total | \$ | 7,891 | \$ | - | \$ | 6,691 |  | 14,582 |


| As at October 31, 2017 | Equity-linked Options |  | Embedded Purchase Option |  | Interest Rate Swaps |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivative Financial Assets |  |  |  |  |  |  |  |  |
| Gross amounts of financial assets before statement of financial position offsetting | \$ | - | \$ | - | \$ | 8,575 | \$ | 8,575 |
| Gross amounts of financial liabilities before statement of financial position offsetting |  | - |  | - |  | $(7,918)$ |  | $(7,918)$ |
| Net amount of financial assets presented on the statement of financial position |  | - |  | - |  | 657 |  | 657 |
| Amounts not subject to enforceable netting arrangements |  | 7,958 |  | 23,080 |  | - |  | 31,038 |
| Total | \$ | 7,958 | \$ | 23,080 | \$ | 657 | \$ | 31,695 |

Derivative Financial Liabilities
Gross amounts of financial assets before statement of financial position offsetting
\$ $-\$ \quad-\$ \quad(11,733) \$$

Gross amounts of financial assets before statement of

| financial position offsetting |  | - |  | - |  | 16,850 |  | 16,850 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net amount of financial assets presented on the statement of financial position |  | - |  | - |  | 5,117 |  | 5,117 |
| Amounts not subject to enforceable netting arrangements |  | 7,889 |  | - |  | - |  | 7,889 |
| Total | \$ | 7,889 | \$ | - | \$ | 5,117 | \$ | 13,006 |

## SERVUS CREDIT UNION LTD.

 Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands)(unaudited)

## 6. DERIVATIVE FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

The notional amounts of derivative financial instrument contracts maturing at various times are:

|  |  |  |  |  | As at <br> April $\mathbf{3 0}$ | As at <br> October 31 <br> months | $\mathbf{3}$ to $\mathbf{1 2}$ <br> months | $\mathbf{1}$ to $\mathbf{5}$ <br> years |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

## Equity-linked Options

Equity-linked options are used to fix costs on term deposit products that pay a return to the deposit holder based on the change in equity market indexes. The embedded derivative in the term deposit product and the option derivative are marked to market through interest income investments and have similar principal values and maturity dates. The fair value of the equity-linked derivative contract is separately presented as part of derivative instrument assets.

## Interest Rate Swaps

Interest rate swaps are agreements where two counterparties exchange a series of interest payments based on different interest rates applied to a notional amount.

## Embedded Purchase Option

The Credit Union gave notice to exercise the purchase option in the prior fiscal year with the effective date as of February 1, 2018. As such, the purchase option has been extinguished and the embedded derivative no longer exists.

## 7. SIGNIFICANT CHANGES IN THE CURRENT REPORTING PERIOD

On February 1, 2018, Servus completed the purchase of the MasterCard book from CUETS (a division of TD Bank) for a purchase price of $\$ 225$ million. This transaction was treated as an asset purchase and the difference on the date of acquisition of the fair value of assets over the transaction price of $\$ 6.7$ million was set up as an intangible asset to be amortized over a 10 year period. As a result of the transaction, member loans net of the loss allowance increased by $\$ 225$ million and a rewards liability of $\$ 10$ million is recorded. The funding for this purchase was done through a new borrowing facility with Canadian Imperial Bank of Commerce.

## 8. EVENTS AFTER THE REPORTING PERIOD

## Safeway Credit Union Merger

On June 1, 2018, the Credit Union amalgamated with Canada Safeway Limited Employees Savings and Credit Union Limited (Safeway) acquiring 100\% ownership under the name Servus Credit Union. Safeway approached the Credit Union to amalgamate as a preferred partner as there was a strong correlation of culture, goals and objectives. This allows Safeway to ensure the long term needs of its members are met and fits into the Credit Union's plans to expand further into the Calgary area.

Details of the fair value of identifiable assets and liabilities acquired and gain on amalgamation are as follows:

SERVUS CREDIT UNION LTD.
Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited)

## 8. EVENTS AFTER THE REPORTING PERIOD (CONTINUED)

|  |  | Book Value | FV Adjustments |  | Fair Value Recognized on Acquisition |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash | \$ | 8,738 | \$ | - | \$ | 8,738 |
| Receivables |  | 710 |  | - |  | 710 |
| Member Loans |  | 28,555 |  | 304 |  | 28,859 |
| Prepaids |  | 5 |  | - |  | 5 |
| Property, Plant and Equipment |  | 48 |  | - |  | 48 |
| Investments |  | 5,977 |  | - |  | 5,977 |
|  |  | 44,033 |  | 304 |  | 44,337 |
| Liabilities |  |  |  |  |  |  |
| Member Deposits |  | 40,735 |  | (85) |  | 40,650 |
| Accounts Payable |  | 458 |  | - |  | 458 |
|  |  | 41,193 |  | (85) |  | 41,108 |
|  |  |  |  |  |  |  |
| Total Identifiable Net Assets | \$ | 2,840 | \$ | 389 | \$ | 3,229 |

Consideration in the amalgamation consists of Servus issuing the existing Safeway members common shares totaling \$37.

The amalgamation did not result in any goodwill being recognized, but had a gain on amalgamation of $\$ 3.2$ million.
A transaction of $\$ 162$ was also recorded to purchase the registered products of Safeway members from Concentra. This was a separate agreement between the Credit Union and Concentra.

Amalgamation costs are anticipated to be in the range of \$160-\$209 upon completion of the amalgamation process.

